### MOVING THE CITIES 2024 PITTSBURGH

### Introduction

### What is Moving the Cities?

### TIMELINE OF MOVING THE CITIES

# 2015 2017 2019 2021 2023 2016 2018 2020 2022 2024

#### **CONCEPT OF MOVING THE CITIES**



### **MOVING THE CITIES 2022 IN BRAZIL**





A special thanks to **SAP** for the renewed hospitality.

### MOVING THE CITIES 2023 IN Germany





## MOVING THE CITIES 2024 in Pittsburgh!



### FEEDBACK

I am so happy to share that I got once in a lifetime opportunity. We have not only learned to work and communicate with people from different cultural and disciplinary background but also created new friendships. The learning and cultural exchanges that took place throughout the event will always accompany me. The complete immersion of several minds united thinking about a world where cities are thought for everyone, in a human and sustainable way.

Lenon Cisco Student at UNISINOS in Mechanical Engineering

Sofiia Kuchumova Student at FH Münster in International Marketing & Sales I'm incredibly grateful for the opportunity to develop my innovative and design thinking skills, work with students from all over the world, and of course practice my Spanish and Portuguese skills!

**Tasha Klatt** Student at University of Minnesota in Marketing It was exactly the hands-on experience that I was aiming for. I have certainly stepped out of my comfort zone and have grown further, intellectually

**Antonia Wiggers** 

Student at FH Münster

in International Marketing & Sales

and personally.

I take with me an unforgettable experience, new lifelong friends, as well as a new tool set of skills including but not limited to: critical thinking, leadership, communication, and working with interdisciplinary co-workers with language and cultural barriers.

> Roshen Abdullah Student at University of Pittsburgh in Mechanical Engineering

### 80+ Students

Countries

**12 Universities** 

### 8 Teams

### 1 Challenge

20+ Team Coaches

**3 Mentors** 



### RULES OF THE GAME 2024

- We form international teams.
- Your team gets a challenge related to SDG 9 Industry, Innovation, and Infrastructure
- Your team works out a concept / a solution approach to tackle the addressed challenges.
- The concept can be worked out as an example for one of your home regions but should be transferable to other regions.
- Through sketches, a film, etc. you visualize / demonstrate its functionality.
- After the week your team pitches your concepts to a jury.
- We won't leave you alone! The coaches will support you.

The Challenge



## SDG 9: Industry, Innovation, and Infrastructure

"Innovate for Progress, Build for Tomorrow!"

CHALLENGE **ACCEPTED?** Then let's move our cities, regions and the world together in a good direction. And have fun. You can be strong by yourself, but together you'll be invincible.

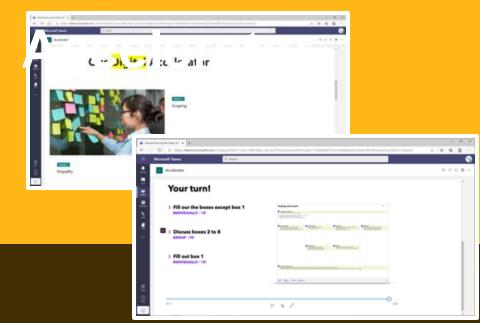


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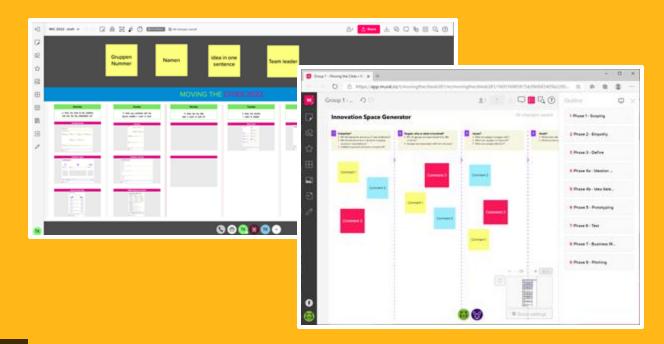
### The most challenging project in your life

Intercultural Interdisciplinary International Digital and all this under Time pressure (!)

### DIGITAL INNOVATION



Video Explanations + Digital Workspaces



#### **Game time**



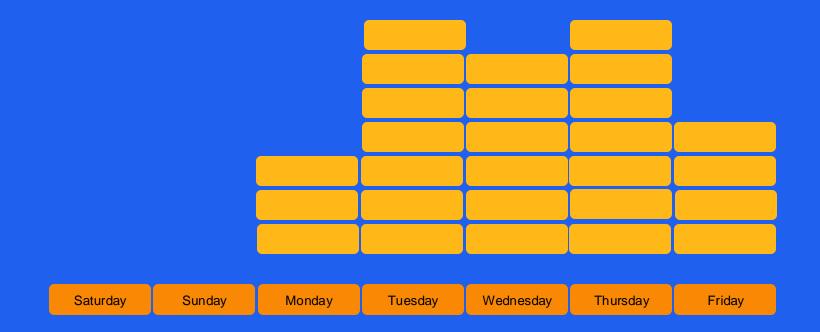


Time will be flying so that you need to make decisions where focus your efforts



We expect concepts that are **based on** market insights (evidence is key!)

### **WORKLOAD DISTRIBUTION**

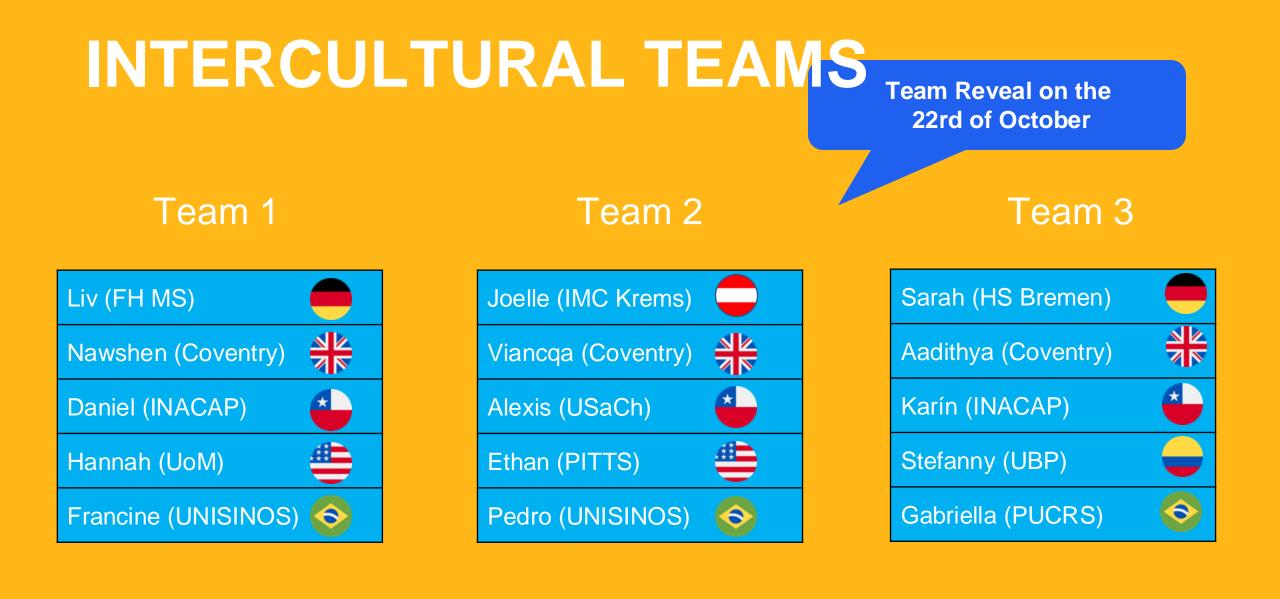




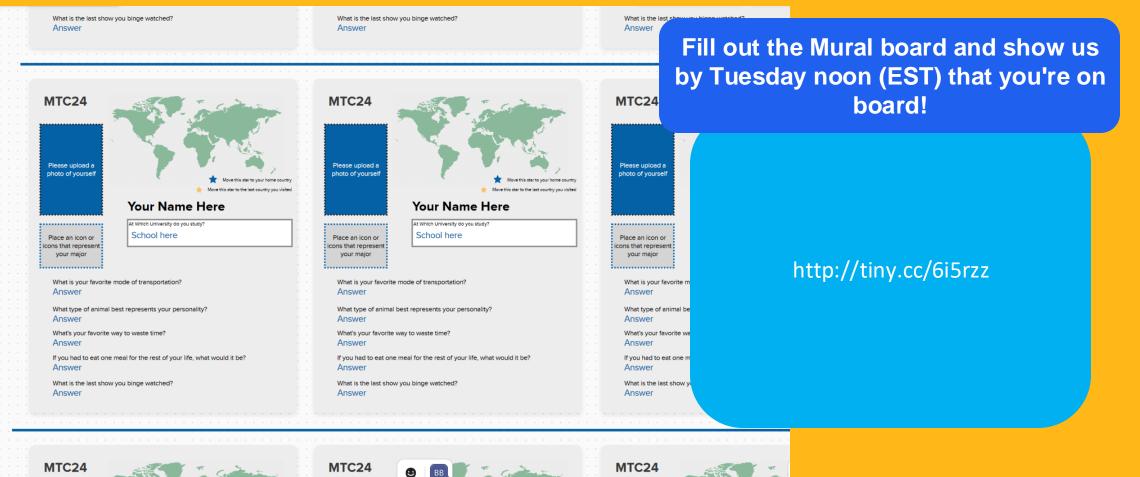
**10 International Teams** competing for winning "Moving the Cities 2024"

### Sprint week – Oct 27-Nov 1

Sunday	Arrival and Cultural Activities	
Monday	Welcome and Orientation Opening Reception	<ul><li>Team Building Activities</li><li>Campus Tour</li></ul>
Tuesday	Keynote Speaker Understanding	<ul><li>Collaborative Research</li><li>Expert "Office Hours"</li></ul>
Wednesday	Ideation	<ul><li>Storyboarding</li><li>Prototyping</li></ul>
Thursday	Concept Development	<ul><li>Prototype Refinement</li><li>Pitch Development</li></ul>
Friday	Final Pitch Closing Reception	<ul><li>Pitch Refinement</li><li>Finals</li></ul>



### WE WANT TO KNOW MORE ABOUT YOU



### And the winner is...



### Pitching and Evaluation Criteria

### PITCH: 5 KEY BUILDING BLOCKS

#### #1 Problem to solve

#### #2 Your Solution

#3 Value of Solving the Problem

#4 Credibility

#5 Next steps call for action

#### **The Great Pitching Checklist**

#### 1 Problem to Solve

#### > Define the situation

- > General market information
- > Trends: Problems and/or Opportunities to start from.
- > What's the relevance of your problem?

#### 2 Your solution/offering

- > Define your idea/concept in one slide
- > Describe everything in 3 sentences max.
- > Pitch like a sales person
- > What's your solution to the problem? Why is it unique?
- > Visual mock-up or prototype of your concept

#### 3 Value of solving the problem

- > How are you going to make (big) money?
- > How many customers do you want to approach, what's your market size?
- > What's your market potential? How fast are you going to move?
- > Key financial figures

#### 4 Credibility

- > What are the assumptions you validated? What was the outcome?
- > Have you approached different stakeholders? What did you learn?
- > Why will it work?
- > Why should they believe you?

#### 5 Call to Action/Next Steps

- > What's the roadmap you want to follow?
- > What are the main assumptions you want to test with a Minimum Viable Product?
- > How will the MVP look like? What do you want to build?
- > Investment needed? (costs, people, resources, ...)
- > First 6 month & long term vision

### MOST IMPORTANT

In just 3 Minutes ! + 3 minutes Q&A from the jury



### A big thank you!

### **Coaches & Mentors**

#### Feeling stuck...?

### **TEAM COACHES & EXPERTS**

### Experts-on-Call 2024



...are leading experts in Sustainability, Engineering, Business, and Environmental Sciences

...provide you with firsthand insights into your challenge.

...are your sparring partner to bounce back your ideas.

... are overall just amazing people to learn from! ©

### HEAD COACHES



**Brandon** 



Dan

Amelia

Experts in Design Thinking from the Swanson School of Engineering's Innovation and Entrepreneurship Program.

### **TEAM COACHES**



... are experts on entrepreneurship.

... are a great sounding board.

...excellent sparring partners for feedback.

...help you, if you are feeling stuck.

...are also overall just amazing people to learn from! ©

### COMMUNICATION GUIDE

- Main platforms: What's App/Zoom/Mural
- Main time to engage with Team Coaches: Tues/Weds/Thurs
- **Gather all questions** and ask them in "packages".
- Be nice! 😳

### Virtual week – Oct 21-25

Monday	LIVE: Kick-Off	
Tuesday	LIVE: Panel Discussion	Team Reveal!
Wednesday	Asynchronous recordings	
Thursday	Asynchronous recordings	
Friday	Preparation for travel	

### Moving the Cities 2024: Pittsburgh

### Website: https://engineering.pitt.edu/MTC

## NOVINGERFEIGHESPHESBURGH October 202/ $\checkmark$

### Moving the Cities 2024: Pittsburgh

### Website: engineering.pitt.edu/MTC

HOME SCHEDULE

DINING STUDENTS

ACCOMMODATIONS

#### **SCHEDULES**

Find the competition/conference schedule below with dates/times/locations.

**ONBOARDING WEEK (VIRTUAL), OCTOBER 21-24** 

SPRINT WEEK, OCTOBER 28-NOVEMBER 1

KEYNOTE SPEAKER - TUESDAY OCTOBER 29

#### **TUESDAY OCTOBER 29 - UNDERSTANDING**

	TIME	EVENT	LOCATION
	9am	Check in station	O'Hara Student Center Ballroom
	9:30-11am	MascaroCenterforSustainableInnovation proudly sponsors theKeynote SpeakerBrunch	O'Hara Student Center Ballroom
	11:15am	Check in station - MTC t-shirt	O'Hara on the stairs